

Teliance Investment Research Group: Unlocking Emerging Markets

Independent Research. Global Standards. Emerging Markets Depth.

UK - London



Who We Are

Teliance Investment Research Group is a premier provider of institutional-grade research, specializing in emerging markets (EM) with a global outlook.

Empowering Investors

Our independent, data-driven insights empower investors, private equity funds, corporates, and family offices to navigate high-growth regions like Africa, Southeast Asia, and Latin America.

Delivering Actionable Intelligence

With AI-driven analytics and on-the-ground expertise, we deliver actionable intelligence at a fraction of the cost of bank research..

Our Core Deliverables



Investment Memos

10+ page deep dives with BUY/SELL recommendations, covering African giants like Dangote Group and UBA, and global leaders like Tesla and ARAMCO



Financial Models

5-year projections with Base/Bull/Bear scenarios, tailored to EM risks (e.g., currency volatility).



IC-Ready Presentations

20-slide decks with catalysts, risks, and valuations.



Dashboards

Real-time KPIs, geographic revenue splits, and more, e.g., Safaricom's mobile money metrics.



Bespoke Projects

M&A, due diligence, ESG, and thematic research for EM and global markets.

Why Teliance?

Independent

No conflicts, unlike bank research.

EM Expertise

Deep insights into African supercycles (cement, telecom, banking) and global trends.

Cost Advantage

Starting at $12,000/year, we're priced below Bloomberg ($24k+/yr) or FactSet ($12k–$50k/yr).

Proprietary Analytics

AI-driven frameworks like geopolitical risk heatmaps and currency-adjusted models.

Showcase Reports



Dangote Group

Africa's cement supercycle and expansion risks.



Safaricom

Kenya's mobile money dominance and growth drivers.



Tesla

Global EV innovation with EM supply chain insights.



UBA

Nigeria's banking sector with currency and regulatory analysis.

Pricing Structure

Our hybrid model combines stable retainers with flexible per-project fees, tailored for EM-focused investors with global needs:

Pricing Component	Details	Price
EM Explorer Retainer	6 memos, 6 models, 2 dashboards, quarterly EM updates, 1 geopolitical report	$12,000/yr
EM Strategic Retainer	12 memos, 12 models, 6 dashboards, 6 decks, monthly calls, 2 bespoke reports	$30,000/yr
Per-Project: Memo	Single EM-focused memo (10+ pages, BUY/SELL)	$3,500–$8,000
Per-Project: Model	5-year EM model with Base/Bull/Bear scenarios	$2,500–$7,000
Per-Project: Deck	IC-ready 20-slide EM presentation	$2,500–$6,000
Per-Project: Bespoke	Custom EM/global projects (e.g., M&A, ESG)	$8,000–$35,000
Per-Project: Dashboard	Interactive EM dashboard (e.g., KPIs, FX trends)	$1,200–$3,500/mo

Note: 10-15% discounts available for retainer clients on per-project services



Get Started

Request a **free memo** on Dangote, UBA, ARAMCO or Tesla to experience Teliance's insights.

Contact Us

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